

Dr. René A. Pfromm, LL.M. (Harvard)



“Solving disputes is an art that only a few master. The IDR Master Program is an excellent way to get you started.”

### **Current Professional Activity:**

René A. Pfromm is the founder of PFROMM NEGOTIATIONS, Bonn/Berlin ([www.pfromm.eu](http://www.pfromm.eu)), an internationally active boutique consulting firm that advises executives, partners and their teams on how to optimize their strategic negotiation skills. He works with companies on how to build effective institutional negotiation structures, and advises on challenging negotiation projects. His firm's clients comprise leading domestic and international companies, professional service firms (esp. law firms) and institutions.

René is a lecturer on negotiations at various universities (including Bucerius Law School Hamburg, University of Bonn, German University for Administrative Sciences, and Tsinghua Law School Beijing) and in various executive education programs (incl. Bucerius Academy, University Witten/Herdecke, and Peking University).

### **Education / Professional Career:**

Dr. jur. (University of Bonn); LL.M. (Harvard Law School); M.A. econ. (King's College London). Admitted to the bar of Germany.

Lawyer with Freshfields Bruckhaus Deringer LLP in Germany and China for over seven years, including a client secondment to E.ON AG (group management level).

### **Languages:**

German and English.